

Have the best car-buying experience at Coney and V Auto Sales

BY CAMILLE SPERRAZZA

When you are in the market for a used car, why not buy from Brooklyn's highest-rated used-car dealership?

Owner Glenn Gubner says, "We are the only used car dealer in the area with such extremely good reviews on Google and social media sites. We work hard to maintain our positive feedback ratings."

It's done by offering clients quality cars, fair pricing, excellent customer service, and by providing repair service to all makes and models. To put it quite simply, "We don't sell any cars with problems we are aware of," says Gubner. "All cars are very carefully examined and all necessary repairs are completed prior to selling."

It's a plus that there is a full repair facility on the premises that inspects the cars that are offered for sale. Long after the customers drive off into the sunset with their vehicles, this service can continue, making the entire experience very convenient for everyone.

At any given time, there are about 50 cars for sale in the lot, the majority of which are made in America and Japan.

"We always have Toyotas and Nissans in stock," says Gubner. "All are good quality, and all are good to go virtually problem-free for a long period of time."

Some of this current inventory can be viewed at the company's website, www.coneyandvautosales.com, and a recent check included other popular models such as Jeep Wrangler,



(Clockwise from top) From left, Coney and V Auto Sales Manager Alex Velsher, Mechanic Sam Cervantes, and Owner Glenn Gubner can help customers find and maintain their used cars. The staff knows the business. The inventory includes popular models such as Jeep Wrangler, Jeep Grand Cherokee, Acura, Chrysler, and Subaru.

Photos by Steve Schnibbe

Jeep Grand Cherokee, Acura, Chrysler, and Subaru.

Financing is available to everyone, no matter what the credit history.

"We offer extremely low rates for people with good credit, and there are low down payments for good credit customers, too," he says.

What also adds to the positive shopping experience is that Coney and V Auto Sales is a family-run business. This means everyone takes pride in their work, and they are eager to please all of their customers.

The tone is set by Gubner who says, "We are here to help people, and are willing to work with them."

No reasonable offer is refused, because the company's objective is to provide patrons with a good, reliable mode of transportation, at a fair price, he says.

The management understands that because some potential customers may not already own cars, it can be difficult to get out to the shop to see what they offer, so pick-up service is provided for serious buyers to get them to and from the fa-

cility. That's service.

The staff is comprised of professionals who know the business. In fact, some of them have decades of experience in the automotive field, and are able to offer expert advice.

The repair shop is open to everyone, even if cars were not purchased at Coney and V Auto Sales. In fact, Gubner encourages people to come in with cars bought from other dealers, and offers to evaluate them for a flat \$50 fee. If the car is mechanically and structurally sound, the staff will tell

you, but if they find issues, they will let you know what the problems are and let you know the cost of repairs.

What it all adds up to is this: "We are here to give you the best car buying experience you've ever had," says Gubner.

Coney and V Auto Sales [2510 Coney Island Ave. between Avenues V and W in Sheepshead Bay, (718) 759-6990, www.coneyandvautosales.com]. Open seven days a week, 9 am-7 pm.

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