

FAQ

Why should I buy from Best Auto versus any other place?

At Best Auto we strive to make vehicle ownership a reality for everyone regardless of their credit situation. Most of our customers don't have any credit as they are buying their first car or have bad credit due to past problems. We are ok with this and know everyone deserves a second chance as sometimes life simply happens. Sometimes we know things don't go the way you may want them to go and life takes a turn for the worse and you get your vehicle repossessed. Not to worry, we can help, just come down to one of our Phoenix or Glendale Valley locations and let us do the rest.

With our friendly staff and great cars you are in the best hands in town. We offer extended warranties that cover high millage trucks, cars, vans, SUVs, and even diesel trucks. Don't take our word for it, just fill out the online app or come down to one of our Glendale, Phoenix valley locations and see what has made us the premier used car dealer in Arizona.

Can I buy a car online?

YES, you can! Simply fill out our easy online credit application to start the process and we will contact you to complete the process.

How much down do I need?

We try to make car ownership as easy as possible requiring only the minimum to get you in a vehicle. The actual amount down will depend on your specific situation and the amount of monthly payments desired. Most of our customers drive away with \$499 down on approved credit.

Do you accept trades?

We most definitely do, we will take any car, truck, SUV, or van running or not as a trade. All vehicles can be accepted and applied to either the down payment or towards the purchase price of the vehicle.

Is child support considered income when purchasing a vehicle?

Yes, that is considered part of your income and it will be taken into consideration when we sell you a car.

Do you guys offer Buy Here Pay Here (BHPH)?

We work with lots of different banks to provide you with multiple options when it comes to financing. We also offer buy here pay here (BHPH) if other banks simply turn you down. We are here to get you financed regardless of your past credit history.

Who qualifies for financing?

Just about everyone qualifies for financing. We will do everything we can to get you the right

dependable used vehicle that has been reconditioned and inspected at the lowest price possible. We won't let price ever get in the way of putting you behind the wheel.

I'm a first time buyer and I have no credit, can I buy a vehicle?

Definitely, we specialize in getting first time buyers behind the wheel. In fact we want to be the first and last dealership you go to for all your car needs. Please take a moment to fill out our online app and or come-in to one of our locations.

I just turned 18 and I want to buy a car, can you help me?

We definitely can help you with financing your first car. Just give us a call at (602)639-4032 and let our trained staff assist you in financing your first vehicle.

What are the requirements to buy a vehicle?

The requirements are real simple. We will need an application to start with, which can be filled out online or in person at one of our car dealerships. Will also need the following items:

- Drivers License

(Arizona Issued or Mexican)/ Identification Card

- References

These can be anyone who personally knows you such as friends, family, neighbors, and co-workers. These references have to be verifiable.

- Proof of Insurance

- Proof of Income (within the last 30 days)

If W-2 Employed- Most recent paystubs with YTD info is needed

If Self Employed- 3 months bank statements will be needed

If Passive Income-3 months of bank statements will be needed

If you get paid via Check-3 month of bank statements will be need

if you get paid in Cash- we will need a job letter

I don't have a printer at home or it's broken, how can I bring what you need?

Not to worry, we have a printer you can use at our dealerships in Phoenix and Glendale.

Where do I make payments?

There are several options for making payments on your newly purchased used car. You can come-in and make a payment in person either in cash or by credit card. Payments can be made at any locations where the vehicle was purchased or at any other Best Auto Location. Alternatively you can make a payment via phone by calling any of our locations. It is possible also to make a payment using our website www.bestautoaz.com by clicking the Make Payment button.

Current Locations:

Best Auto Phoenix

5240 S Central Ave
Phoenix, AZ 85040
(602)904-7070

Best Auto Glendale
5017 W Glendale Ave
Glendale, AZ 85301
(602)513-5512

Why is a down payment required?

Down payments help lower your financed amount and in turn bring down your monthly payments. Without downpayments your monthly payments might be too high to be manageable. Another reason they are required when purchasing a good used car is it helps show you are serious about the purchase you are making and are committed.

How much down do you guys require in Phoenix?

Down payments can vary greatly depending on each customer's individual situation and requirements. We can tailor most loans to suit your needs and on average most customers drive away with \$499 down on approved credit.

I have repossessions, now what?

Not to worry, we can still help. We know sometimes life throws curve balls and things get in the way and we just simply get behind. Here at Best Auto we believe everyone deserves another chance and we look to your future instead of worrying about your past. Who hasn't made mistakes? We all have and we won't let your past influence your future when it comes to purchasing a good dependable used car. Just take a few minutes to fill out our online easy credit app and or come into one of our Phoenix valley locations.

How much will my monthly payments be?

The monthly payment will be determined by the amount financed, the interest rate, and the term of the loan. The more money you put down, the lower your monthly payments will be. We will do our best to tailor your monthly payments to suit your needs. With all this said, we will make sure we get your business.

When will I be making my payments?

Payments are scheduled around your pay times so it's convenient for you. In other words the payment for your newly purchased vehicle will coincide with your pay days, this is most often every two weeks or bi-weekly. So if you get paid every two weeks on Friday, your car payment will coincide with that cycle.

For how long will I have to make payments?

How long you will be making payments for will depend on the term of your loan. We at Best

Auto strive to keep the term of your loan down as much as possible to help you get your vehicle paid off as soon as possible.

Can I pay off my loan early?

Yes, we won't punish you for giving us money. In fact we encourage prepayment.

Is it possible to get vehicles transferred between stores?

Yes, we can have vehicles sent to the location closest to you free of charge. We strive to make car, truck, van, or SUV ownership a reality for everyone here at Best Auto.

How can I rebuild my credit?

By purchasing a vehicle from us you will start that process of credit building that will get you on the right foot again. This can be your chance to rebuilt your credit and establish your future.

Does Best Auto offer Warranties?

Yes, we offer several different warranties that available for purchase. We also have warranties for high mile vehicles including special warranties for diesel trucks. Coverage terms range from 3 year/ 50,000 mile to 5 year/ 100,000 miles. This coverage is in addition to what the vehicle has already. So if you chose the 5 year/100,000 mile warranty, you would be covered for the next 100,000 miles you put on the vehicle.

What types of used cars does Best Auto offer for sale?

Best auto offers a complete list of good reliable used cars, trucks, SUVs, and vans for sale. We have a large inventory of used cars to choose from as well as diesel trucks. You are sure to find something you like as we have many vehicles to choose from.

I currently have an open auto loan on another vehicle, can I still buy another vehicle?

you certainly can, however it is more difficult to do. We will do our best to get you into the second vehicle of your choosing and outline all of your options in doing so.

I have an Auto loan on a vehicle I'm driving now and cannot get approved, can you guys do anything for me?

We certainly can, however, you should know that it is much more difficult to finance your second car but there are options. Call in or come on in to see all of your options.