



RATES & TERMS

EFFECTIVE AUGUST, 2021



CAPTIVATE BUYERS WITH UNHEARD OF PAYMENTS

Deliver clients the lowest monthly payments and see how sales can increase. Getting them into their dream collector, classic or exotic vehicle is what we do best. Well qualified buyers benefit from low monthly payments, unique to Woodside, allowing for financially savvy borrowers to keep more of their hard-earned cash in investments. We're dedicated to the success of dealers and automotive networks through our national sales team. Even-more competitive rates available through our indirect lending program.

Selling Price	Terms	Rates as low as
\$200,000 +	180 months	6.50% ¹
\$100,000 – \$199,999	144 months	6.50%
\$50,000 – \$99,999	120 months	6.5%
\$25,000 – \$49,999	96 months	6.75%
\$20,000 – 24,999	84 months	7.99%

¹Rate is 6.75% for loan amounts above \$300,000

Down Payment

Amount Financed	Minimum
\$100,000+	20%
Under \$100,000	10-15%
Classics (25+ years)	10%

Woodside Credit Advantage

	Woodside Credit	Standard Bank
Loan:	\$100,000	\$100,000
Term:	144 Months	60M Months
Monthly Payment	\$1,001	\$1,956
Payment Savings	\$955/Month	N/A

DELIVERING A NEARLY 50% SAVINGS

Based on simple interest loan of 6.5%

Guidelines

- Program is for very well qualified borrowers
- Approvals are good for 30 days
- Minimum purchase price is \$20,000
- A collateral inspection is required
- No mileage limitations
- Vehicles with branded titles are not eligible

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