PRODUCTION/ORDER - RETAIL PROD ORDER #: 60328
DATE: 11/19/96 DEALER: COUNTRY COACH, INC. PAGE #: 1 OF 35

CUSTOMER: MOORE

CUT DATE: 02/06/97 SHIP DATE: 04/22/97 ORIGINATOR: S WOOD

| MODEL : BC450RD RED DEER   | BASE PRICE:  | 697,957.00 |
|--|--|------------|
| MODEL : BC450RD RED DEER INTERIOR: @1-WESTGATE PENDELTON WOOD : @2-LAMINATE TILE : @3-SEE SPEC INST GROUT : @4-SEE SPEC INST CARPET : @5-SEE SPEC INST WALLPPR : @6-SEE SPEC INST VINYL : @7-SEE SPEC INST CEILING : @8-SEE SPEC INST GELCOAT : N/A AWNING : @9-SEE SPEC INST PAINT : @10-SEE SPEC INST SEATING : @11-#2 ROADSIDE SOFA BED : QUEEN EMISSIONS : N/A CHASSIS TYPE: PREVOST NUMBER: 2PCM33499V1026112 ENGINE: SERIES 60-470HP G.V.W.: 48,900  SPECIAL INSTRUCTIONS @1 INTERIORS INTERIOR TRIM: BRASS REFER: ALMOND WASHER/DRYER: ALMOND REFER DOOR INSERTS: LAMINART EURO COPPR GOLD GLOSS 5031G NOTE: GLUE LAMINATE INSERTS TO REFER DOORS TO PREVENT RATTLE | J BLANKET  |            |
| WOOD : @2-LAMINATE   | * * * OPTIONS * * *  |            |
| TILE : @3-SEE SPEC INST  | CUSTOM EXTERIOR PAINT  | 3,190.00   |
| GROUT : @4-SEE SPEC INST   | LAMINATE   | 2,900.00   |
| CARPET : @5-SEE SPEC INST  | SILHOUETTE SHADES  | 1,960.00   |
| WALLPPR : @6-SEE SPEC INST   | CUSTOM DOOR/DRWR PULLS INT/EXT                                     | 350.00     |
| VINYL : @7-SEE SPEC INST   | CREDIT MARBLE FLOOR  | -1,640.00  |
| CEILING : @8-SEE SPEC INST   | SLATE FLOOR GALLEY/BATHRM  | 2,960.00   |
| GELCOAT : N/A  | LEATHER PILLOWS  | LATER      |
| AWNING : @9-SEE SPEC INST  | LEATHER DASH/OVERHEAD  | 2,380.00   |
| PAINT : @10-SEE SPEC INST  | LEATHER ISRI/JUMPSEAT  | 2,440.00   |
| SEATING : @11-#2 ROADSIDE SOFA   | LEATHER RECLINER   | LATER      |
| BED : QUEEN  | FIBERGLASS FENDERS   | 3,480.00   |
| EMISSIONS : N/A  | LEATEHR SOFA BENCH/DINETTE   | LATER      |
| CHASSIS TYPE: PREVOST  | (2) CCI FOLDING CHAIRS   | 785.00     |
| NUMBER: 2PCM33499V1026112  | CORIAN SHOWER SEAT   | 240.00     |
| ENGINE: SERIES 60-470HP  | CORIAN MAP BOX LID   | 480.00     |
| G.V.W.: 48,900   | CORIAN NO DRIP EDGE/GALLEY   | 865.00     |
| ·  | CORIAN SHOWER PAN  | 2,040.00   |
| SPECIAL INSTRUCTIONS   | (4) ADDT'L BATTERIES   | 2,730.00   |
| @1 INTERIORS   | KIRSCH MINI-BLINDS   | 1,030.00   |
| INTERIOR TRIM: BRASS   | CEILING WELT   | 365.00     |
| REFER: ALMOND  | ADDT'L CEILING LIGHTS  | 870.00     |
| WASHER/DRYER: ALMOND   | ISRI SEAT W/MEMORY   | 365.00     |
| REFER DOOR INSERTS: LAMINART   | 27" TV IN CABINET  | 3,950.00   |
| EURO COPPR GOLD GLOSS 5031G  | HOME THEATER SYS/LIFESTYLE 25                                      | 4,350.00   |
| NOTE: GLUE LAMINATE INSERTS TO   | CREDIT WEATHERWATCH  | -385.00    |
| REFER DOORS TO PREVENT RATTLE  | INSTALL CUST'S RADIOS  | 580.00     |
| MICROWAVE: BLACK   | CREDIT WEATHERWATCH<br>INSTALL CUST'S RADIOS<br>CUSTOM DASH PANELS | 420.00     |
| @1A LIVRM WNDW BOXES: PLAN   |  |            |
| M STYLE W/PLAN K VALANCES.   |  |            |
| 6232 BLUSH. COVER WIDE POR-  |  |            |
| TION OF VALANCE FLAT W/WEST-   |  |            |
| GATE PENDELTON BLANKET. COVER  |  |            |
| NARROW PORTION W/GATHERED  |  |            |
| FABRIC WESTGATE PENDELTON  |  |            |
| I HAVE READ AND AGREE TO THE   |  |            |

I HAVE READ AND AGREE TO THE TERMS SPECIFIED HEREIN AS EVIDENCED BY MY SIGNATURE.

DEALERS SIGNATURE

DATE OF SIGNATURE

PRODUCTION/ORDER - RETAIL PROD ORDER #: 60328

OUT OF THE PRODUCTION ORDER - RETAIL PROD ORDER #: 20328

PAGE #: 20

CUT DATE: 02/06/97 SHIP DATE: 04/22/97 ORIGINATOR: S WOOD PAGE #: 2 OF 35

| - S WOOD   |                     |
|--|---------------------|
| SPECIAL INSTRUCTIONS (cont.)   |                     |
| BLANKET. * * OPELOUS   |                     |
| DELETE: STD NITE ONLY CORDLOCK COMPUTER CAB  |                     |
| SHADES SHADES CONDITION CONDITION OF SHADES  | 870.00              |
| ADD: SILHOUETTE CHARRES ADDI'L VANITY/OUTER  | 1,160.00            |
| BLISSFUL BEIGE.  OLD STEAMER IN SHOWER  OLD STEAMER IN SHOWER  | 1,740.00            |
| WIB BEDRM WATDER ORDER CUSTOM DAMER DESCRIPTION  | 1,435.00            |
|  | 3,580.00            |
|  | 305 00              |
| ADD: PLAN M CONTROL PRE-WIDE TOD FARIS   | 6 225 **            |
| W/PLAN K VALANCES SOLLES ELECTRIC BARREOUS COUNTY VALVES   | 130.00              |
| BOX FLAT WALLES. COVER WNDW INSTALL CHARLE   | 1,945.00            |
| BEAVER COVED WITH 3274 TRACE 3000 INVERTER   | 290.00              |
| VALANCE FLAT WALLEY FORTION OF ADDITU PECEDERS   | 1,450.00            |
| DELTON BLANKET. COVER NARROW OUTPUT RETARDED  PORTION W/GATHERER  OUTPUT RETARDED  | 595.00              |
| PORTION W/CATHEREN NARROW OUTPUT PETABORE  | 435.00              |
| WESTGATE DEVINE PABRIC CHROMED ENGINEER  | 4,850.00            |
| DELETE: STD NITE ONLY CORDLOCK POLISH ENGINE PACKAGE SHADES. ADD: HINTER DOWN  | 2,000.00            |
| DELETE: STD NITE ONLY CORDLOCK POLISH ENGINE PACKAGE SHADES.   | 260.00              |
|  | 345.00              |
| ADD: HUNTER DOUGLAS ECLIPSE SHADES D7-958 PEACHSAND.  SSTEEL TAIL LIGHT BUCKETS ACR SPOTLIGHT MISC CORIAN  | 1,925.00            |
| @1C OUEFN DEWEND PEACHSAND. MISC CODING  | 1,450.00            |
| @1C QUEEN REVERSIBLE SHAM MISC. CORIAN PARTS BEDSPREAD TO BE JAB #6503-775 5' ENTRY DOOR AWNING GATE PENDELTON BLANK IN WEST- AIR/ELECTRIC BARES | 260.00              |
| DELTA W/DROPS & SHAM IN WEST- AIR/ELECTRIC PATIO AWNING GATE PENDELTON BLANKET.  ADD: BLANKET FILL TO BEDGE                                      | 1,355.00            |
| GATE PENDELTON DIAMEST- AIR/ELECTRIC DAWNING   | 475.00              |
| ADD: BLANKET FILL TO BEDSPREAD SPECIAL EFFECTS PAINT  11" MATTERS DEPOSE TO FIT FIBERGIASS ON STATEMENT  | 6,700.00            |
| NOTE: MAKE DRODG TOWN BEDSPREAD SPECIAL EFFECTS PARKERS  | 700.00              |
|  | 2,720.00            |
|  | 275.00              |
|  | 660.00              |
| SUPPLIED 60X80 W/SQUARE CORNR @1D DELETE: STND HEADBOARD.  | 000.00              |
| ADD: HEADBOARD.  |                     |
| DESIGN-SEE HELD  |                     |
| DESIGN-SEE HEIDI FOR SKETCH.   |                     |
| HEADROARD REQUIREMSION OF  |                     |
| HEADBOARD REQUIRES ADJUSTMENT DUE TO TALLER MATERIAL   |                     |
| DUE TO TALLER MATTRESS. CREDIT MATTRESS  ADD: (2) LEATHER BED PILLOWS  |                     |
| PILLOWS. WAINGCOM  | -165 00             |
| TOTAL OPTIONS THIS PAGE: 47 450 00   | -165.00<br>3,480.00 |
| 47,450.00  | 5,400.00            |
|  |                     |

PRODUCTION/ORDER - RETAIL PROD ORDER #: 60328
DATE: 11/19/96 DEALER: COUNTRY COACH, INC. PAGE #: 3 OF 35

CUT DATE: 02/06/97 SHIP DATE: 04/22/97 ORIGINATOR: S WOOD

PRODUCTION/ORDER - RETAIL PROD ORDER #: 60328
DATE: 11/19/96 DEALER: COUNTRY COACH, INC. PAGE #: 4 02 PAGE #: 4 OF 35

CUSTOMER: MOORE

CUT DATE: 02/06/97 SHIP DATE: 04/22/97 ORIGINATOR: S WOOD

|                                | The state of the s |           |
|--------------------------------|--|-----------|
| SPECIAL INSTRUCTIONS (cont.)   | * * OPTIONS * *  |           |
| NATE                           | DATRON 4000 SAT DISH   | 10,005.00 |
| ADD: NEVAMAR REGIMENTAL BLUE   | RAMCO MIRRORS C6002FFHRX750R   | 1,525.00  |
| S-3-16T MATTE FINISH.          | CREDIT NIGHTSTAND LAMPS  | -300.00   |
| @2C DELETE: CARPET FROM        | PHONE LINE CONTROL BOX   | 445.00    |
| SIDES OF ENTRY STEPWELL        | MODUTEC DIGITAL DISPLAYS   | 690.00    |
| ADD: LAMINATE 2121 LIGHT       | CORIAN ENTRY STEPS   | 800.00    |
| HAMMER COPPER ANTIQUED         | CORIAN TOP LANDING   | 1,295.00  |
| @3 TILE-SLATE BMG-S125 IN      | COMPUTER DASH  | 17,400.00 |
| GALLEY/BATHRM/ENTRY STEPS/TOP  | ENTRY STEPWELL PRELS   | 1,450.00  |
| LANDING.                       | PLUMB FOR MACERATOR PUMP   | 190.00    |
| NOTE: BENNETT MARBLE & GRANITE | EXTERIOR SDEAKERS  | 430.00    |
| TO DO INSTALLATION.            | WIRE FOR ADDT'L ANTENNAS   | 410.00    |
| @4 GROUT-CUSTOMS #170          | MISC. WIRING   | 365.00    |
| COPPERTONE-SANDED              | DOCKING LIGHT DIMMER   | 580.00    |
| @5 CARPET-VENEZIA CUSTOM       | ENGINEERING FEES   | 20,000.00 |
| SWISS CHOCOLATE IN BEDRM/      | ENGINEERING FEED   | 20,000.00 |
| BED PED/TOP OF BED DECK        |  |           |
| ADD: SHIP 8 SQUARE YARDS OF    |  |           |
| CARPET LOOSE W/COACH.          | 787  |           |
| @5A ADD: CARPET VENEZIA        |  |           |
| CUSTOM SWISS CHOCLATE TO TOP   |  |           |
| OF BED DECK & FLOOR INSIDE OF  |  |           |
| BED PEDESTAL.                  |  |           |
| @5B DELETE: STD BAY CARGO      |  |           |
| LINER.                         |  |           |
| ADD: CUST SUPPLIED CARPET.     |  |           |
| CARPET IS IN CCI STOCK.        |  |           |
| @6 WALLPAPER                   |  | -         |
| GALLEY-ULTRASUEDE #6232        |  |           |
| BLUSH                          |  |           |
| BEDRM: ULTRASUEDE #3274        |  |           |
| BEAVER                         |  |           |
| DELETE: STD ULTRASUEDE FROM    |  |           |
| LOWER PORTION OF LIVRM/DIN/    |  |           |
| BEDRM WALLS                    |  |           |
| ADD: LAMINATE WAINSCOT AS      |  |           |
| ADD. HANTINATE WATNOCOL AD     |  |           |

TOTAL OPTIONS THIS PAGE: 55,285.00