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Where Customers Always Finish First!

We are different by bringing results & car-buying satisfaction to customers being out-of-the-ordinary, simplifying, getting better at the basics, serving Central Ohio, Pickerington, Baltimore and Lancaster mainly.

We changed the culture of our store so we're not merely selling cars; rather we're primarily helping people solve their car-shopping and buying problems.

So, this place became a better place, a place where customers always finish first, because it's all about that one thing - being happy doing the daily things.



TIME TO BUY AUTO offers many makes and models of vehicles for you to choose from classics and family sedans to trucks and exotic hot rods.

- Do you prefer the look of a later-model AWD, but don't like the cold, utility look & feel? Check out our Subaru AWD collection with a variety of sedan, coupe, suv looks - a stylish look, and a zippy response underfoot.

- We also offer vehicles in price ranging from \$2500 to \$12,500 typically, and rounding that out to about \$7000 per offering on-average, which yields a respectable per-month payment over time.

- Browse our <http://www.timetobuyauto.com> website to get car-buying ideas, then get a price estimate and find our dealership local store near you to see Greg or Lewis in person.



This place is becoming the place "Where Customers Always Finish First @ Time To Buy Auto" serving central Ohio for 15+ years. I think we're going to copy-right that phrase.

Our company features used cars, trade-ins, financing, good credit, bad credit, no credit, warranties, waiting area, sedans, coupes, convertibles, pickups, trucks, SUVs, hatchbacks, minivans, wagons, full size vans, commercial vans, classics and customs, ATVs, motorcycles, scooters, boats, RVs, Campers, trailers, and specialty trucks.

All that stuff and more because we can take special orders. We have over 30 years of automotive experience!



Our daily goal is to be your Car & Truck Sales provider. We strive for excellent customer satisfaction.

Our commitment is to offer a sales experience based in an honest representation with integrity so our customers know we are a trustworthy company.

And if we don't have the vehicle you need, you can arrange with us to locate it for you!

We saw things in the marketplace that we didn't like, as if it's a race to the bottom. Everybody acting the same, practically. So we decided to change things up, like how to differentiate ourselves and do business in a way that people appreciate and can work with easily.




It's not about being rich - We think it's about being happy doing what we do on a daily basis, simplifying and getting better at the basics. We do not think it's about what our prices are going to be next week - it's much bigger

than that." [Sitemap](#) | [Dealer Login](#)

TimeToBuyAuto.com 614-255-3420



We are providing used cars by Acura, Audi, Cadillac, Chevrolet, Chrysler, Dodge, Ford, GMC, Honda, Hyundai, Jeep, Kia, Lexus, Lincoln, Mazda, Mini Cooper, Nissan, Oldsmobile, Pontiac, Porsche, Subaru, Suzuki, Toyota, Volkswagen, Volvo, and Yamaha, serving Central Ohio, mainly from the Pickerington, Baltimore and Lancaster, but we have had customers come from as far away as Montana and Michigan.

	2006 Toyota Tacoma V6 4dr Access Cab 4WD SB (4L 5A) Price: \$46,950 Special \$15,500 108,223 miles V-6, 4 Wheel Drive, Air Conditioning, Power Windows, Power Locks, Power Steering, T Front Airbags, Active Seatbelts, Passenger Airbag Sensor, Extended Cab, Regular B
	2006 Pontiac GTO 2dr Coupe Price: \$11,550 112,701 miles There are no electrical problems with this vehicle. The vehicle engine runs very, very s show the odometer reading on this vehicle to be accurate. Great, smooth shifting tran
	2012 Ford Escape XLT 4dr SUV Price: \$44,950 Special \$13,500 82,762 miles Pregunte por Sandra para asistencia en español: 614-397-9125 2012 Ford Escap A compact SUV with AWD, the 2012 Ford Escape. This vehicle is unique, a non-smo clean Carfax. Available, professionally maintained Fuel: Gas MPG: ~19 city / ~25 high

We created a name in the market and a culture in the store, awareness of our existence in the social internet space, and people coming to know who we are.

We've adapted and improved the quality of life in this community, and took some business concepts and things that we have and fashioned it all into something a lot better.

As long as there's going to be trade-ins there's going to be sales people. We got the culture of our store. So we're not just selling cars rather we're just helping people solve their car-shopping and buying problems. Cars are the means we use.

Ads we run in our market space are different than others too, and business will improve, we believe in it, and have gone our of our comfort zone a bit. And it's been a little shakey frankly, but we are doing what needs to be done to bring results to customers.

So we are being different in this market, likeable, also trying to produce an exceptional experience for our customer. Money's not everything. Keeping things enjoyable, simple and prosperous is the goal. We can't continue to be a slave of our business, selling the cars isn't the only fun part.

The real fun part is helping out people, helping out our employees, just helping out everybody in general, and being different isn't for everybody but if we didn't give it a try we'd never know.

We don't get involved in the pricing battles, we deal in solutions, being the same as other dealers is lame. We'll probably see a lot of special finance traffic, which is good news for people that can't get a loan from anywhere else. Special financing options increase our sales along with customer's opportunities.

It's a combination of things: the right inventory, the right options and the right mind-set have changed our culture. We've dug in and we're working it, it's not going to do it itself. And we believe this stuff does work... one bite at a time, creative business comes from creative people.

We concentrate on getting customer's processes in order, making sure we have the right inventory, getting our people trained, and made ready for the action. We have our territory (our spot), we work our spot, and help each other succeed, being approachable, likeable, being somebody people want to do business with, having fun, and lightening-up.



WHAT TO DO WITH A GOOD CUSTOMER REVIEW?
 Show it to people? Duh! Take a look.

GerriR REVIEW - Time To Buy Auto has received a 5 star review by a consumer on Cars.com. As you know, your careful consideration of a review is recommended:

What a great experience. Three cars and counting!! - By GerriR from Pickerington, Ohio | December 5, 2015

Two of those cars were/are still PRISTINE. One is an '02 Lexus ES300 with 78k mi., and this one is a 07 Camry Hybrid w/ 111k mi. and 36 mpg. They are simply awesome. And they both still smell like new cars. When does that ever happen? In a dream maybe !!! And sales people like Greg and Lewis are offthe-charts way COOL - really know how to work with car-shoppers. Classy People for sure !!!

Rating from GerriR - Overall: 5
 Customer Service: 5 out of 5
 Buying Process: 5 out of 5
 Quality of Repair: 5 out of 5
 Overall Facilities: 5 out of 5



To reply to this review please visit My Dealer Center at <http://dealers.cars.com>.

If you are unable to click the above link, you can simply paste the URL into your browsers address bar.

Ultimately, it doesn't make a lot of difference what we say about ourselves, so shown below is a series of 20+ FIVE STAR CUSTOMER REVIEWS for your consideration!



1 - 5.0 out of 5.0 Best dealership, best cars, best customer service by Jonathan Marshall from Fairborn Ohio | June 20, 2014

Bought a Yaris last year and an Odyssey this year. I won't buy a car anywhere else. Honest to God, Lewis has great hand-picked vehicles, and he values his customers by providing honest and friendly customer service. I drive 174 miles roundtrip to Time To Buy Auto, and it's worth it. You won't be disappointed.

2 - 5.0 out of 5.0 Great Dealer (met:) by LingC from Athens, OH | November 14, 2015

This is a good car and the dealer here are really friendly and professional. I would recommend if any people want to buy their first car, this is the place you are looking for.

3 - 5.0 out of 5.0 good experience by eric from newark, oh | November 13, 2015

i had a good experience at this dealership. I dealt with Greg who was courteous and professional. Greg answered my email after the dealership had closed for the evening. Allowed me to test drive the vehicle and take to my mechanic. Negotiations were low stress. all correspondence was timely and professional. i purchased the vehicle i wanted. i would happily purchase another vehicle from this location.

4 - 5.0 out of 5.0 Great Experience by Judy W from Columbus, OH | November 12, 2015

I didn't have a lot of time to purchase a replacement vehicle. I was able to get a newer car than I had anticipated, with low mileage and a good price/financing.

5 - 5.0 out of 5.0 Easy car purchase by Eric from Grandview Heights, OH | November 3, 2015

Just purchased a Subaru Outback from Time to Buy. It's a little out of my way, 30 or so miles from my house, but worth the drive. Greg was easy to deal with and low pressure. Cars on the lot seemed like some quality used cars and lots of different styles to choose from. Paperwork was finalized in 20 minutes and I was out the door. I would recommend them to anyone looking for a nice used vehicle.

6 - 5.0 out of 5.0 Great Job, 5 Stars Great Cooperation THANK YOU! by Amin Shokry from Pataskala, OH 43062 | October 27, 2015

Great service, on time and much help. Thanks to Greg Chittenden

7 - 5.0 out of 5.0 We were looking and found a beautiful Lexus: by Lura Beyer from Rushville ohio | October 16, 2015

Was wanting something for snow with my job needed something really good to get to work. The guys was so helpful we ended up buying a Lexus 2001 but it's still beautiful. Runs like a champ, I felt very comfortable being there the process went smoothly. All I can say is thanks so much time to buy we will be back.

8 - 5.0 out of 5.0 The right place when it's "Time to Buy" by HOLLY from Pickerington, OH | October 3, 2015

I knew what I wanted, but had been having a difficult time finding it. At Time to Buy, they found the right car for me, helped me through the financial process, and got me in the car quickly. I was impressed with their knowledge of cars, their personal attention, and their desire to help me get exactly what I needed. They treated me like family. They were honest and fair. The whole process was made easy with no pressure. I would definitely recommend this dealership.

9 - Lewis Bungard found the perfect van for us. by Steve Miller from Lancaster, Ohio | October 1, 2015

My wife and I were in dire need of a new van. We contacted the owner Lewis Bungard and told him what we were looking for and the price range we could spend. He found us the perfect van and in our price range. Lewis is very friendly and honest. His business is based upon integrity. I would highly recommend Time To Buy Auto to any one looking for a vehicle, a good deal and a dealership you can trust. We will definitely return for our next vehicle.

10 - 5.0 out of 5.0 TIME TO BUY IS A TRUE STATEMENT AT THIS DEALERSHIP by J subaru fan from Ashville Oh | September 25, 2015

I was blown away by this dealer. Most dealerships this size have a bad rep but these guys go out of their way to dispel this myth. Greg Chittenden was my salesman and went above and beyond to make the process of buying a car an enjoyable one. No pressure sales and transparent numbers are common practice here this is how you sell cars. The owner even chatted with me. These guys know cars and have a passion for them. See these guys for your next purchase.

11 - 5.0 out of 5.0 Lewis Bungard perfectly represented our purchase. by David Gaardner from Washington Court House, OH | July 1, 2014

We own a real estate business and wanted to purchase a used full size van to wrap in graphics for our business. We found our chevy van advertised by Time To Buy Auto in craigslist. In several conversations with Lewis Bungard regarding the condition, pricing and availability, we found Lewis to have been perfectly honest and easy to converse with. Needless to say, we are the proud owners of our van and it will suite our needs perfectly. We will keep him in mind on our next purchase. David Gardner, WCH, OH

12 - Friendly people and great service by Chuck Collins Go Bucks!! from Columbus, Ohio | June 24, 2014

Dan Szymczak is knowledgeable and friendly. I got a 2004 Toyota Tacoma which is a stick shift. I hadn't driven a stick shift in a number of years and Dan took the time to help get comfortable with operating a stick. I highly recommend this dealership to anyone.

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19 - I purchased my Honda Element here in Feb of 2014. Lewis could not have been more helpful. And the dealership has a very personal approach to car sales without the high pressure of the big lots. The car I purchased has proved to be reliable and is hands down my favorite car I have ever owned. And when I say Lewis is helpful, I really mean it. Even almost a year after my purchase, I called and asked for some help with an issue I had regarding my old trade-in. I needed some information and he called me right back and gave me exactly the information I needed. He actually seemed to remember us after all that time. Just a great experience!!

20 - After contacting Lewis by E-mail, set time to look at Toyota Tacoma and was impressed with Lewis and Michael. Both were customer friendly and they worked out a deal we were all satisfied with. I would recommend Time to Buy Auto to anyone looking for a good used car or truck. I drove 2 1/2 hours and found the truck I was looking for and two men that was honest, easy to work with, and Men of Faith.

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